

### **Building & Maintaining Business Partnerships**

Jan Jardine, Provo City School District, Provo, Utah

#### What do you need?

Guest speakers, career fair presenters, internship mentors, ...



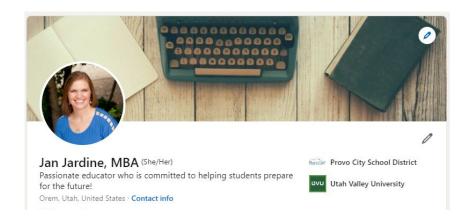


# It's not what you know, it's who you know."



# It's WHAT you know about WHO you know."

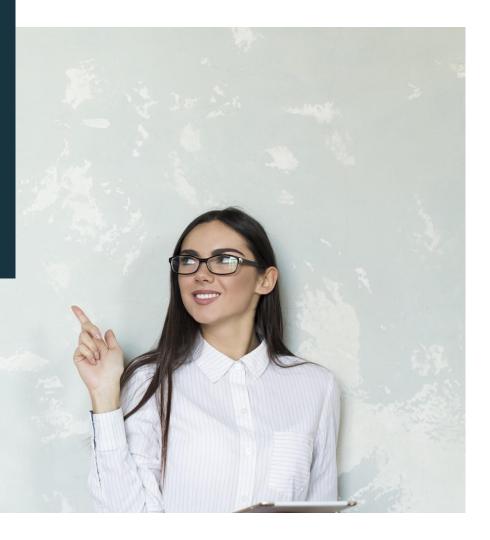
### Who am I?





#### LISTEN

Take the time to really listen to the people you are working with-students, business partners, teachers, presenters, etc.



## How can you add VALUE?

### Where can you find partners?















#### Animal Behaviour Volume 173, March 2021, Pages 137-144 The development of animal personality across ontogeny: a cross-species review Doreen Cabrera A ™, Joshua R. Nilsson, Blaine D. Griffen Show more V + Add to Mendeley 📽 Share 🤧 Cite https://doi.org/10.1016/j.anbehav.2021.01.003 Get rights and content Highlights · Animal personality traits tend to be stable within life stages but not across. · Metamorphosis and/or sexual maturation are important for personality development.

progression.

#### **Meet Joshua**

Animal personality is defined as consistent individual behaviour over time and across contexts, yet most studies to date only measure behaviour within a single life stage. Up to this point, developmental perspectives in the field of animal personality have received little attention. Here, we review those empirical studies that have assessed personality across major developmental periods, including metamorphosis and/or sexual maturation. We specifically focus on life history differences between direct and indirect development to enhance our understanding of the mechanisms underlying personality development. We also discuss conceptual and methodological inconsistencies across the studies reviewed here that may impede

· Methodological standardization is necessary for animal personality





40 UNDER 40 what?? (9)

It feels like vesterday I was that 17 yr old girl working at Mo Bettahs sketching swimsuit designs on sticky notes and hiding them under the register when anyone came in. Six years later I am honored to be recognized as one of Utah Valley Magazine's 40 under 40! Grateful everyday for the best co-founders, professors, team, and friends in the world. Stoked to continue growing Nani and finding more



CCO You and 607 others

58 comments - 1 share

















Marissa Barlow, Founder



# Interested In Sponsoring Teen Entrepreneurs?

For the first year ever, Provo CAPS, in partnership with the Utah Valley Chamber of Commerce, will be hosting a Shark Tank competition for 9th-12th grade students. Contestants will pitch their business idea to a panel of five judges (sharks), for the chance to receive funding and networking opportunities to help develop their business.

Scan for More Information & Sponsor Sign-up



For Sponsor Inquiries Contact

Curtis Blair Curtis@thechamber.org (801) 691-8323

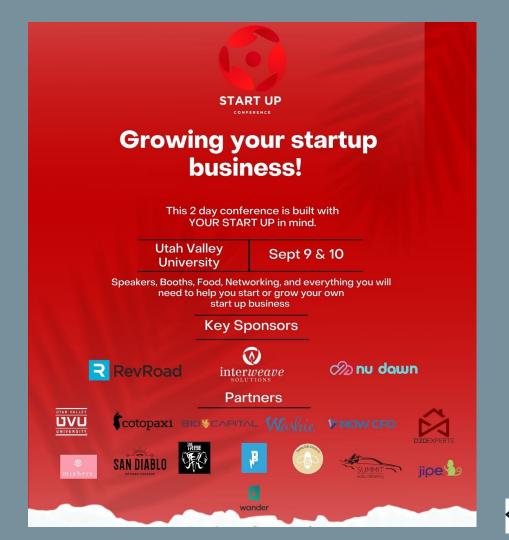


Sponsored by Utah Valley Chamber of Commerce



## **Conferences** and **Events**

Take time to connect with presenters and attendees





**Utah Department** 

of Workforce Services



Already connected and have strong relationships with employees





## I have business partners, now what?



Be engaged



Be consistent



Show gratitude



## Thank You!

**Questions?** 

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